

Pursue.

Win.

Perform.

Strategy Execution



Industry Days

Strategic Planning

Customer Analysis

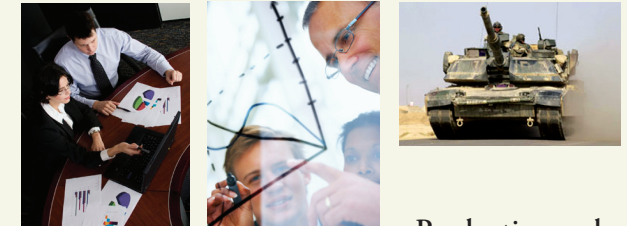
Black Hat

Win Strategy

Proposal Execution



Program Execution



Production and Deployment, O&S

IBR

PDR

CDR


IOC

Our Solutions

- Strategic Advisors
- Business Planning
- Campaign / Capture Management
- Baseline Development

- Competition Management
 - Proposal Management
 - Volume Leadership
 - Production Leadership
 - Price-to-Win
 - Orals

- Technical Management
- Program Planning and Control
- Project Management
- MILESTONE SUCCESS™



*SM&A is the “must have” partner
when you need high-value solutions for
winning new business and performing
complex projects and programs.*



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