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SM&A Acquires Black Ram Engineering Services

NEWPORT BEACH, California, August 30th, 2010 – **SM&A**, the world's leading professional services firm providing strategic, integrated, full-lifecycle solutions in business development and program services for government contractors, today announced the acquisition of Black Ram Engineering Services LLC, headquartered in Kirkland, Washington.

Black Ram Engineering Services provides a broad range of cost effective design, analysis, test and sustainment engineering capabilities for land, sea, and air platforms. This capability compliments and strengthens SM&A's existing Program Services offerings to provide robust support to successful program execution throughout the contract lifecycle. In addition, Black Ram has a highly successful strategy based business capture capability. The innovative Black Ram approach to tailoring client engagements combined with their experienced people enables Black Ram Engineering Services to help clients target, win and execute successfully in the marketplace.

Cathy McCarthy, president and chief executive officer of SM&A, commented, "The acquisition strengthens and expands our current offerings in both Program Services and Competition Management and provides our clients a more extensive capability to support all phases of the project lifecycle."

Russ Stromberg, managing partner of Black Ram, said, "We are excited about combining these two industry leaders. SM&A and Black Ram share a commitment to excellence and a dedication to client success. The extensive capability, broad product offerings, business synergies, and opportunities for providing more cost effective support are this transaction's benefits for all of our combined clients."

SM&A is a privately held management consulting firm founded in 1982. By providing strategic insight, capture and proposal management consulting, and comprehensive program services and EVMS, SM&A is a force multiplier for our customers supporting and enabling them to successfully Pursue, Win and PerformSM. SM&A's corporate offices are located at 4695 MacArthur Court in Newport Beach, California. For more information, call 949-975-1550, email clientservices@smawins.com, or visit www.smawins.com.

Black Ram Engineering Services provides engineering services, system design and test, and business capture services. Customers include large aerospace and defense prime contractors. Headquartered in Kirkland, Washington. Houlihan Lokey acted as financial advisor to Black Ram in this transaction. For more information, call (866) 646-1800, email contactbre@blackrameng.com or visit www.blackrameng.com.

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